

Manish Bhand

MBA: Marketing

Phone:9724966852

[Mail:manishbarot444@gmail.com](mailto:manishbarot444@gmail.com)

Objective

I am a very curious person who is eager to gain new experiences and knowledge.

Professional experience

Business Development Executive
Pet Pooja (Prayosha food services Private limited)
8/4/2024

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- Achieved software sales targets consistently.
 - Managed day-to-day activities and client data using HubSpot CRM for lead tracking and follow-ups.
 - Oversaw post-sales support to ensure client satisfaction and smooth software on-boarding.
 - Built and maintained strong relationships with clients to drive repeat business and referrals.
 - Handled all client inquiries and concerns with professionalism, ensuring timely and accurate responses.

Education

- Master of Business Administration at Sal Institute (67%)

- Bachelor of Commerce at H.N.G.U University (70%)

- HSC (68%)
- SSC (60%)

PERSONAL DETAIL

- Name-Manish Bhand
- D.O.B-17/05/2001
- Gender-Male
- Nationality-Indian

INTERNSHIP

- KCPL COMPANY (Karnavati car air conditioner Private limited)2023
- Marketing, Changodar
- Achievements-certificate

PROJECT

- MBA Project (MAP)-multidisciplinary action project (MAP)
- Topic: A study on brand awareness of "Tim Paris Through social media"
- Marketing with reference to Ahmedabad city

TECHNICAL SKILL

- Tally with GST (2022)
- Basic computer (2020)
- Only tally (2021)

SOFTSKILL

- Creative thinker
- Team player
- Leadership
- Communication

LANGUAGES

- English
- Hindi
- Gujrati

CERTIFICATE

- Tally ERP9
- Tally with GST
- Basic computer

INTEREST

- Singing
- Music

ACHIEVEMENT

- Won 3rd. prize in youth festival for western vocal solo song.

DECLARATION:

I hereby declare that the details furnished above are true and correct the best of my knowledge

SIGNATURE:

DATE:

